

VANCOUVER

LOMA ANNUAL CONFERENCE & CONFERENCE

September 5-7, 2018
Fairmont Hotel Vancouver
Vancouver, BC, Canada

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PROGRAM



WEDNESDAY, SEPTEMBER 5, 2018

8:30 am - 7:30 pm

Conference Registration
British Columbia Ballroom Foyer

Come by the LOMA Registration desk to pick up your meeting credentials, ask questions, and meet the friendly LOMA staff who will guide you through the LOMA Annual Conference experience!

Conference credentials include program of events, name badge(s), excursion ticket(s), conferment drink tickets, area map, restaurant recommendations in the Vancouver area, tote bag and more!

Excursions in Vancouver!

Meet outside the doors from the hotel front desk. Be sure to have your tour ticket with you.

Wednesday City Highlights Tour – Yellow Ticket

10:30 am departure

Your bus departs at 10:30 am and returns approximately at 3:30 pm. Lunch is on your own. There will be time during the Granville Island stop to purchase and enjoy lunch while you are there.

Wednesday Boat Tour – Green Ticket

11:00 am departure

Your bus to the boat departs at 11:00 am and returns to the hotel approximately at 2:30 pm. Lunch is on your own. Soft drinks will be provided on the boat. You are welcomed to bring your lunch (there are several places nearby the hotel to purchase something to go) or buy a snack on the boat.

5:30 pm - 7:30 pm

Welcome Party
British Columbia Ballroom

Find the Magic...in your career, in yourself, in Vancouver! Join us at the 2018 LOMA Annual Conference and Conferment Opening Party to celebrate your achievements in a very magical way! Hosted by the LOMA Societies, this Epic Event has it all...fun games and **prizes**, fabulous food and festive beverages. *Dress is casual - come as you are!*



THURSDAY, SEPTEMBER 6, 2018

7:30 am

LOMA Registration desk reopens
British Columbia Ballroom Foyer

8:30 am - 11:45 am

General Session with Breakfast
British Columbia Ballroom

A plated breakfast is served while you enjoy the morning's program. Dress is business casual. (Food cannot be removed from the ballroom.)

Welcome

Jeffrey L. Hasty, FLMI, ACS
Senior Vice President, LOMA

Transforming Adversity into Opportunity

Phil Hansen

Taking a cue from his own artistic journey, Phil Hansen challenges us to spark our creativity by thinking inside the box.



As an art student, Phil Hansen's intense style of painting led to a tremor in his hand and a diagnosis of nerve damage. Devastated, he dropped out and lost his way ... until a neurologist suggested he "embrace the shake." That piece of advice tweaked Hansen's point of view and sent him on a quest to invent different approaches to making art by embracing personal and universal limitations. This interactive and compelling experience will inspire and teach you how to make your biggest weakness your strongest ally.

Today's Transformative Technology

Janet Anderson

Chief Marketing Officer, Lapetus Solutions, Inc.

From instant life insurance quotes based on a selfie to flexible monthly premiums determined by wearable data, the insurance industry is facing a paradigm shift of monumental proportions. This session will highlight some of the technology — both inside and outside of the industry — that is the power behind it. What might seem like magic is now reality!



12:00 pm - 2:00 pm

Lunch on Your Own

Refer to the list of nearby Vancouver restaurants of all price ranges included in your registration packet.



2:00 pm – 3:30 pm

General Session
British Columbia Ballroom

Powered Productivity: Tech Tools to Get Stuff Done

You're a leader in our industry now that you have your LOMA designation, but how are you going to stay ahead of the game? The right technology can improve your efficiency and help you keep your time and your sanity.



Join Author Beth Z for a fast-moving laugh-filled session chock full of technology tools and apps that you can start using immediately to help you,

- Automate tasks and save time with shortcuts and background functions
- Stay safe online for you and your company
- Streamline your communication to avoid email overload and inbox implosions
- Discover little tech tips and tricks that will increase your efficiency and amaze your colleagues!
- Bonus! The first 150 attendees will receive Beth Z's newest book, The Big Book of Apps!

2:00 pm – 4:30 pm

Ed Rep Overview
Waddington
Conference Floor
By Invitation Only

In our special session for LOMA Ed Reps, find out the latest from LOMA. Learn about the most current resources and tools available to help you in your role as Ed Rep. You will also have the opportunity to share challenges and find solutions with your peers throughout the industry. All registered Ed Reps are required to attend this session.

Evening

Dinner is on your own. Some companies have private dinners so please check with your company for information. For assistance with dinner reservations and information, please visit the Hotel Fairmont Vancouver's concierge located in the hotel lobby.

Name Badges must be worn for admission to all sessions and events. Children and infants are not allowed at any events or tours.

FRIDAY, SEPTEMBER 7, 2018

8:00 am

LOMA registration desk reopens
British Columbia Ballroom Foyer
Conference Floor

8:30 am - 10:15 am

General Session with Breakfast
British Columbia Ballroom

A plated breakfast is served while you enjoy the morning's program. Dress is casual. (Food cannot be removed from the ballroom.)

The Artistry of Change® – The Top 3 Habits of Highly Resilient People

Carla Rieger
Speaker and Author

What happens on your team when challenge hits? Do some people get reactive and waste time focusing on the problem instead of working on the solution? If so, then this presentation is for you.



As the world changes at faster rates, people desperately need practical tools to shift their mindset (and inspire others to do the same) to be appropriate to the situation. After 11 years of research, Carla's team have identified the top 3 mindset practices of people who tend to stay innovative, solutions-oriented, adaptive, centered, healthy, communicative and proactive in the face of constant change. During this engaging and practical program you will discover how to:

- Understand different personality styles when it comes to handling change
- Shift a reactive mindset to a problem solving mindset.
- Turn complaints, resistance and setbacks into tools for positive change
- Create the structures that inspire a culture of innovation

10:30 am and 11:00 am

Excursions in Vancouver!
Meet outside the doors from
the hotel front desk.

Be sure to have your tour ticket with you.

PROGRAM

Friday City Highlights Tour – Blue Ticket

10:30 am departure

See description on Wednesday.

Friday Boat Tour – Red Ticket

11:00 am departure

See description on Wednesday.

6:00 pm – 8:30 pm **Photo Session for New Designees** *British Columbia Ballroom* *Conference Floor*

Commemorate your LOMA conferment with a complimentary professional photograph taken with your guest, or shaking hands with a member of the LOMA executive team. The photos will be distributed after the conferment dinner.

Photo session will stop during the conferment ceremony at 7:00 pm and resume afterwards until 8:30pm.

The bar will be open at 6:00 pm

7:00 pm - 11:00 pm **Conferment Ceremony and Banquet** *British Columbia Ballroom Foyer* *Conference Floor*

The signature event of the LOMA Annual Conference is the Conferment Ceremony and Banquet. New designees of all LOMA programs are honored during this special occasion. Attendees and their registered guests will enjoy a cocktail reception, delicious dinner, music by a live showband, and dancing.

Dress for the Conferment is **Dressy**. For Gentlemen: Long pants, collar shirt, closed toe shoes. No Jeans. For Ladies: Long pants and dressy top, dress, skirt and dressy top.

SATURDAY, SEPTEMBER 8, 2017

Depart for home at your convenience with wonderful memories – or stay to continue enjoying Vancouver on your own! Hotel check-out time is 12 noon.

We hope your experience at the 2018 LOMA Annual Conference and Conferment met and exceeded all your expectations! Best wishes for a successful and joyful career!

2018 LOMA Annual Conference Photo Wall

Share the excitement of your Vancouver experience by contributing to our 2018 LOMA Annual Conference Photo Wall! You can snap pics during any point of your journey – for example: in your office, on the airplane, checking into the hotel, on your sightseeing adventure, at the opening party, the general sessions, enjoying Vancouver, etc. Four pictures will be randomly chosen to win a prize so send us your best shot(s)!

The photo wall will be located in the foyer of the British Columbia Ballroom on the Conference Level, located near the LOMA registration desk. We will print the pictures you send us... come help us place them on the wall!

Send your pictures via:

Instagram: #lomaannual

Facebook: @LOMAInsuranceEducation

Text to 702-843-6002

Prize winners will be announced during the LOMA Conferment on Friday evening. There will be four \$50.00 US cash prizes!

Wi-Fi Access

We are pleased to offer complimentary Wi-Fi access during the Conference! Please use **LOMA2018** as the access code.

