



Subscriber Newsletter: Q3 2026

New & Updated Courses Now Available

We're expanding the Industry Advantage library with four new courses designed to strengthen your team's knowledge and support performance. Look for an email on 10/27 for information on accessing these courses:

- [Foundations of Workplace Benefits](#)
- [Workplace Insurance Basics](#)
- [Recognizing and Preventing New Business and Underwriting Fraud*](#)
- [Recognizing and Preventing Claim Fraud*](#)

**These courses are part of the [Fraud Prevention Training Learning Path](#).*

We have also enhanced the **Recognizing and Preventing Account Takeover Fraud** course with updated content to help learners stay current on today's evolving fraud risks.

We encourage you to make these courses and learning paths available to your teams as soon as possible so you can maximize learning impact and ROI.

Explore more details in the Industry Advantage [Course Catalog](#).

Included with Your Subscription: Fraud Prevention Training

Many organizations invest additional time and budget building fraud compliance training internally or purchasing it. **With Industry Advantage, it's already included.**

As part of your subscription, you'll have access to our **Fraud Prevention Training** learning path featuring specialized, industry-relevant content designed to support your fraud training requirements.

- ☒ No separate vendor to manage
- ☒ No content development burden on your team
- ☒ No additional cost

One subscription | Critical compliance training included | That's the power of learning that delivers real business value

Turn Learning into Action

Enrichment Activities are now embedded directly into select Industry Advantage courses to help learners **reflect, discuss, and apply** what they've learned immediately to their jobs.

Each course may include one to three light-touch activities, such as reflection prompts, real-world scenarios, application exercises, or discussion questions.

Find Courses with Enrichment Activities

A list of courses featuring Enrichment Activities, along with Facilitation Guides, will be available soon in the Industry Advantage Toolkit. Stay tuned for updates!

Why It Matters

- Better knowledge retention
- Increased learner confidence
- Real-world application
- Stronger individual & organizational performance

Ready to Get Started?

Turn Individual Learning into Team Learning

Use Enrichment Activities during:

- Team learning sessions and meeting
- Learning circles

Organizations can amplify the impact by scheduling dedicated learning time and bringing learners together to discuss course concepts and activities.

Facilitation Guides included in the Industry Advantage Toolkit help you lead engaging conversations that strengthen learning, collaboration, and team connections.

Managers can also incorporate Industry Advantage courses into **team meetings or learning circles**, using the built-in activities to **spark discussion, encourage collaboration, and strengthen team connections**.

The result? More engagement, stronger relationships, a vibrant learning community, and learning that is both effective and enjoyable.

A few minutes of reflection and discussion can transform a course into a catalyst for stronger performance and lasting impact.

We're Here to Help! Visit www.loma.org/industryadvantage or contact IndustryAdvantageSupport@loma.org.