**ACCOUNTING, AUDIT & FINANCE: Flexible Learning Path** 

 **Start with the recommended learning path on page 2, then select from the options below to complete your personalized learning plan**

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| --- | --- | --- |
|  | TOPICAL KNOWLEDGE |  |
| [15-Minute Industry Overview](https://learning.loma.org/public/ContentDetails.aspx?id=2E6DCEE73C114058BF1B8B1480E34958" \t "_blank)[Life of an Insurance Policy](https://learning.loma.org/public/ContentDetails.aspx?id=A3C6D7DE20824D2EA4A0306109435723) | [Overview of Life Insurance Accounting](https://learning.loma.org/public/ContentDetails.aspx?id=AF98460608D04322A5FBEE75B37607AF)[Reinsurance Operations Overview](https://learning.loma.org/public/ContentDetails.aspx?id=E1A33D60457E406BABD0A43226D2AB01) | [Ethical Conduct in the Insurance Industry](http://learning.loma.org/public/ContentDetails.aspx?id=BDBDE89F24B749EA89F21D8044B2BB99) |
|  | **TARGETED DEVELOPMENT** |  |
| Foundational[Meeting Customer Needs with Insurance and Annuities (LOMA 281)](https://learning.loma.org/public/contentdetails/124753/loma-281-meeting-customer-needs-with-insurance-and-annuities-3rd-edition)[1](https://learning.loma.org/public/contentdetails/124753/loma-281-meeting-customer-needs-with-insurance-and-annuities-3rd-edition)[Improving the Bottom Line: Insurance Company Operations (LOMA 291)](https://learning.loma.org/public/ContentDetails.aspx?id=7ADF3E0A2D9840E688C915EB65206EB7)[1](https://learning.loma.org/public/ContentDetails.aspx?id=7ADF3E0A2D9840E688C915EB65206EB7)[The Business of Insurance: Applying Financial Concepts (LOMA 308)](https://learning.loma.org/public/ContentDetails.aspx?id=61BAEE1FECE949819BCFBAB9108F4694)1 Certificate in Insurance Fundamentals awarded upon completion of these 2 courses | **Proficiency**[Accounting and Financial Reporting in Life Insurance Companies (LOMA 361)](https://learning.loma.org/public/ContentDetails.aspx?id=B9BF88E6FE2142F1908C45B009EA19B4)[The Policy Lifecycle: Insurance Administration (LOMA 302)](https://learning.loma.org/public/ContentDetails.aspx?id=57E61828D1A04DF4AD57DC83050AFA57)[Institutional Investing: Principles and Practices (LOMA 357)](https://learning.loma.org/public/ContentDetails.aspx?id=559AE744B69747D4A2E3391E9289E113) | **Expertise**[Operational Excellence for Insurance Professionals (LOMA 335)](https://learning.loma.org/public/ContentDetails.aspx?id=AC962FC761174C2CA4A5DB5C4D8D7E7C)[Risk Management & Product Development for Life Insurance Companies (LOMA 371)](https://learning.loma.org/public/ContentDetails.aspx?id=82D9538A492748E9AD15597FA9DB91A6)[Regulation of Life Insurance Products, Sales & Operations (AIRC 421)](https://learning.loma.org/public/ContentDetails.aspx?id=F824FCFD9E5D498F815E942FB5FBB7DC) |
|  | **LEADERSHIP DEVELOPMENT** |  |

**Industry Designations:** [Fellow, Life Management Institute (FLMI)](http://www.loma.org/ProfDev/Designations/FLMI.aspx) [Associate, Insurance Regulatory Compliance (AIRC)](https://www.loma.org/en/professional-development/designations/airc/)

**Networking & Learning Events:** [Industry Conferences](https://www.loma.org/en/events/conferences/) [Financial & Strategic Mgt Committees](https://www.loma.org/en/events/committees/financial-strategic-management-committees/) [Webinars](https://www.limra.com/en/events/webinars/) [Facilitated Learning](https://www.loma.org/en/events/facilitated-learning-events/)

**Research for Accounting, Audit & Finance:** [Financial Crimes Services and Fraud Prevention Study](https://www.limra.com/en/research/research-abstracts/2021/financial-crimes-services-and-fraud-prevention-study/) [Insurance Venture Capital Arms](https://www.loma.org/siteassets/publications/briefs/2021/nothingventuredinsurersvc.pdf)

**Resources – Studies & Reports:** [FraudSource and FraudShare](https://www.limra.com/en/trending-topics/fraudsource/) [Information Center](https://www.loma.org/en/news/information-center/)

**Get Started with the FLMI Level 1**

***Earn Your Certificate in “Insurance Fundamentals”***



***60-Day Learning Path***

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| **STUDY DATES** | **Done****√** | **[“Need To Know” Course #1: LOMA 281](https://learning.loma.org/public/contentdetails/124753/loma-281-meeting-customer-needs-with-insurance-and-annuities-3rd-edition)****[Meeting Customer Needs](https://learning.loma.org/public/contentdetails/124753/loma-281-meeting-customer-needs-with-insurance-and-annuities-3rd-edition)****[with Insurance and Annuities](https://learning.loma.org/public/contentdetails/124753/loma-281-meeting-customer-needs-with-insurance-and-annuities-3rd-edition)** | **STUDY DATES** | **Done****√** | **[“Need to Know” Course #2: LOMA 291](https://learning.loma.org/public/ContentDetails.aspx?id=7ADF3E0A2D9840E688C915EB65206EB7)****[Improving the Bottom Line: Insurance Company Operations](https://learning.loma.org/public/ContentDetails.aspx?id=7ADF3E0A2D9840E688C915EB65206EB7)** |
| Week 1: \_\_\_\_\_\_\_  \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 1 (4 lessons): 3-4 hrs**Risk and Insurance | Week 5: \_\_\_\_\_\_\_  \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 1: 3 hrs****Company Overview** |
| Week 2: \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 2 (4 lessons): 3-4 hrs**Individual Insurance Products | Week 6: \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 2: 4 hrs****Product Administration** |
| Week 3: \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 3 (3 lessons): 2-3 hrs**Benefits, Provisions and Ownership Rights | Week 7: \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 3: 3 hrs****Marketing, Product Development & Compliance** |
| Week 4: \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 4 (3 lessons): 2-3 hrs**Group Products | Week 8: \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ \_\_\_\_\_\_\_ |  | **Module 4: 2 hrs****Financial Management** |

What people are saying about the FLMI Level 1 courses: <https://www.loma.org/en/professional-development/accelerate-impact-suite/flmi-level-1/>

“Advance Your Knowledge” webinars to help you build a personalized learning plan: <https://www.loma.org/en/events/webinars/ayk-webinars/>