

Distinguish Yourself in Your Career

Build your personal brand throughout your learning journey



Click on any solution within this document to learn more.

Accelerate Impact Suite



Talent Mobility Suite

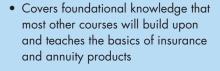


Whether you're starting your first job or joining the C-Suite from outside the industry, we have solutions to meet you where you are and accelerate your knowledge of the business.



Highlight your industry expertise by earning a globally recognized designation. You'll gain broad-based knowledge and set yourself apart as a career-minded professional.

FLMI™ Level 1 Certificate in Insurance Fundamentals





Associate, Life Management Institute™ (ALMI™)

 Provides education in the specific context of the insurance and financial services industry and delivers essential information about insurance products and core insurance functions



Fellow, Life Management Institute™ (FLMI™)

 Delivers the life insurancespecific business acumen you need to demonstrate your commitment to excellence, grow your career, and enhance your professional brand

FSRI® Level 1 Certificate in Retirement Essentials

 Offers an overview of the U.S. retirement system and industry as well as a strong foundation in retirement principles, products, and planning



Associate, Secure Retirement Institute™ (ASRI™)

 Teaches advanced concepts in generating successful retirement outcomes, with a focus on marketing, new business development, administration, and other activities and services supporting the retirement industry



Fellow, Secure Retirement Institute™ (FSRI®)

 Develops a solid understanding of the "what, why, and how" of the industry and presents a broad range of industry concepts and includes a variety of concrete examples

Certificate in Customer Experience Essentials

 Explains the differentiators among insurance companies in creating a positive customer experience



Associate, Customer Service[™] (ACS®)

 Increases financial services knowledge with a focus on understanding customer expectations, patterns, and behavior

For more information, visit LOMA.org or contact intl@loma.org.



How will you begin — or continue — your learning journey? Take a look at your options:

> FLMI™ Level 1 Certificate in Insurance Fundamentals

- LOMA 281 Meeting Customer Needs With Insurance and Annuities
- LOMA 291 Improving the Bottom Line: Insurance Company Operations

> FSRI® Level 1 Certificate in Retirement Essentials

- SRI 111 Retirement Fundamentals
- SRI 121 Retirement Plans, Accounts, and Annuities
- SRI 131 Planning for a Secure Retirement

Certificate in Customer Experience Essentials

- FLMI™ Level 1 Certificate in Insurance Fundamentals
- CX 50 Impact CX: The Quest

Associate, Life Management Institute™ (ALMI™)

- FLMI Level 1 Certificate in Insurance Fundamentals
- LOMA 302 The Policy Lifecycle: Insurance Administration
- LOMA 308 The Business of Insurance: Applying Financial Concepts
- LOMA 321 Insurance Marketing: Connecting With Customers

Fellow, Life Management Institute™ (FLMI™)

- Associate, Life Management Institute[™] (ALMI[™])
- LOMA 311 Business Law for Insurance Professionals
- LOMA 335 Operational Excellence for Insurance Professionals
- LOMA 357 Institutional Investing: Principles and Practices
- LOMA 361 Accounting and Financial Reporting in Life Insurance Companies
- LOMA 371 Risk Management and Product Development for Life Insurance Companies

Associate, Secure Retirement Institute™ (ASRI™)

- FSRI Level 1 Certificate in Retirement Essentials
- SRI 210 Successful Retirement Outcomes
- SRI 220 Retirement Marketing and Business Acquisition
- SRI 230 Retirement Administration
- SRI 240 Profitability in the Retirement Business

Fellow, Secure Retirement Institute™ (FSRI®)

- Associate, Secure Retirement Institute[™] (ASRI[™])
- SRI 500 Transforming Retirement Security

Associate, Customer Service™ (ACS®)

- FLMI Level 1 Certificate in Insurance Fundamentals
- ACS 101 Customer Service for Insurance Professionals

Two of the following elective course requirements:

- LOMA 302 The Policy Lifecycle: Insurance Administration
- LOMA 308 The Business of Insurance: Applying Financial Concepts
- LOMA 321 Insurance Marketing: Connecting With Customers

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