

Path to Designation

These pathway charts outline the step-by-step progression to earn a LOMA designation, making it easy to visualize the courses and milestones along the way.

FLMI: 10 Courses

Start with: Level 1 Courses	Then add: ALMI Courses	Finally add: FLMI Courses
FLMI 1100	FLMI 2100	FLMI 3100
		FLMI 3200
FLMI 1200	FLMI 2200	FLMI 3300
		FLMI 3400
	FLMI 2300	FLMI 3500

ACS: 5 Courses

Start with: Level 1 Courses	Then add 2: ALMI Courses	Finally add: ACS Courses
FLMI 1100	FLMI 2100	ACS 1000
FLMI 1200	FLMI 2200	
	FLMI 2300	

AIRC: 6 Courses

Start with: Level 1 Courses	Then add: ALMI Courses	and: FLMI Courses	Finally add: AIRC Courses
FLMI 1100	FLMI 2300	FLMI 3100	AIRC 1300
FLMI 1200			AIRC 1400

NOTE: The paths described here are LOMA's recommended order; however, courses in a designation path can be taken in any order.

- Certificate-level courses and designations
- Associate-level courses and designations
- Fellow-level courses and designations

LOMA
Navigate With Confidence

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Use this matrix to see how LOMA courses align with multiple certificate and designation programs, helping you guide learners toward achieving their professional goals more efficiently.

Certificate and Designation Programs

Courses	Certificate Programs				Associate Programs			Fellowship Program
	Certificate in Insurance Fundamentals (FLMI Level 1)	Certificate in Retirement Essentials	Certificate in Customer Experience Essentials	Certificate in Regulatory Compliance Essentials	Associate, Life Management Institute (ALMI)	Associate, Customer Service (ACS)	Associate, Insurance Regulatory Compliance (AIRC)	Fellow, Life Management Institute (FLMI)
CX50 — Impact CX: The Quest			✓					
ACS 1000 — Customer Service for Insurance Professionals						✓		
SRI 1500 — Retirement Fundamentals		✓						
SRI 1600 — Retirement Plans, Accounts, and Annuities		✓						
SRI 1700 — Planning for a Secure Retirement		✓						
FLMI 1100 — Insurance Principles	✓		✓		✓	✓	✓	✓
FLMI 1200 — Insurance Company Operations	✓		✓		✓	✓	✓	✓
FLMI 2100 — Insurance Administration					✓	*		✓
FLMI 2200 — Financial Concepts					✓	*		✓
FLMI 2300 — Insurance Marketing					✓	*	✓	✓
FLMI 3100 — Business Law							✓	✓
FLMI 3200 — Operational Excellence								✓
FLMI 3300 — Institutional Investing								✓
FLMI 3400 — Accounting and Financial Reporting								✓
FLMI 3500 — Risk Management and Product Development								✓
AIRC 1300 — Regulatory Environment for Life Insurance				✓			✓	
AIRC 1400 — Regulation of Life Insurance Products				✓			✓	

✓ Required courses for specified program * Elective — choose two of three course options

Individual course specifics are detailed in the LOMA Catalog: https://www.loma.org/en/professional-development/catalog/
For at-a-glance details about course study material and exam formats, visit https://www.loma.org/en/help-center/enrollment/designation-study-materials-roadmap/

Certificate-level courses and designations Associate-level courses and designations Fellow-level courses and designations

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