

Program Descriptions



FLMI

The **Fellow, Life Management Institute (FLMI)** designation is a globally recognized, insurance-specific, professional designation that demonstrates industry professionals' commitment to excellence and the industry.

This 10-course program delivers the life insurance knowledge necessary to meet an ever-changing business environment and prepare designees for future advancement. It focuses on strategic and financial concepts that foster the goal of improving business acumen and giving designees a "big picture" perspective of company operations.

FSRI

The **Fellow**, **Secure Retirement Institute** (**FSRI**) designation is the only designation program for corporate associates designed to provide a complete understanding of how retirement providers function to deliver successful outcomes.

This eight-course program delivers the retirement knowledge needed to understand the retirement business and marketplace. Unlike other retirement designations focused on specific products and regulations, the FSRI covers a variety of industry-specific topics and issues and provides designees with a holistic perspective of the retirement industry.