

The 2010 Life Insurance Company Attendees by Company and Title

Business Name	Job Title
Abbott Associates	Consulting Actuary
Accenture	Accenture Software Managing Director Marketing Manager Sales Executive Senior Executive
ACE Life Assurance	Chief Actuary
Actuarial Strategies	President
Addis insurance brokers	Operations Manager
AEGON Hungary Insurance Company	Director of Life Department Staff Actuary Attorney
Aflac	Product Manager
AGLA-American General Life and Accident	SVP-Consumer Solutions and Corporate Communications
AgriBank	Manager of Insurance
AgStar Financial Services	Director Insurance Administration
Aite Group	Senior Analyst
Allianz	Junior Actuary
Allianz Life	National Sales Director
AM Best	Senior Associate Editor
American Council of Life Insurers	Executive Vice President, Chief of Staff & Corporate Secretary Meeting Planner President and CEO Senior Counsel Senior Counsel, Taxes & Retirement Security Senior VP, State Relations Vice President & Associate General Counsel Vice President, Conference Development
American Family Insurance Co.	Life Chief Actuary Life Product Design Manager Product Marketing Administrator
American Fidelity Assurance Company	Vice President, Worksite Life Product Director
American General Life and Accident	Director V.P. & Chief Counsel
Americo Life Insurance	Actuarial Associate
Ameriprise Financial	Sr Staff Actuary
Ameritas (UNIFI)	2nd VP & Associate Actuary
Amica Life Insurance Company	Sr AVP Vice President
Andesa Services	Actuary/Programmer
APESEG	General Manager
Assist America	Director of Sales and Marketing
Assumption Life	Pricing Actuary
Assuris	Risk Detection Specialist
Assurity Life Insurance Company	Director Product Development Director, New Business Services
Autorite des marchés financiers	Specialist in Supervision of Insurers
Aviva	Vice President Vice President Compliance and Managing Attorney
AXA	VP-National Accounts Assistant Manager Vice President Vice President
Baltimore Life Insurance Company	Marketing Actuary

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Bankers Fidelity Life Insurance Co.	President
Beneficial Financial Group	Customer Operations Director
Berkheimer Outsourcing, Inc.	Business Development Manager
	Director of Sales & Marketing
BF&M	Senior Manager
Bradescos Vida e Previdencia S/A	Executive Superintendent
	Product Manager
	Product Manager
	Product Manager
	Superintendent of Area
	Superintendent of Area
	Superintendent of Area
	Superintendent of Area
Broadridge Financial Solutions, Inc.	Sr. Account Executive
	Vice President
C2 Group, LLC	President
Canada Life Reinsurance	Associate Manager, Life Reinsurance Pricing
	Senior VP & General Counsel
Cathay Life Insurance	Sectional Chief
Catholic Aid Association	Operations Director
Catholic Family Life Insurance	Dir. Prod. Dev. and Mktg
CDR Optimal Consulting Group	Consultant
Celent	Senior Analyst
Chartis Insurance	VP, Actuary
Church Life Insurance Corp.	Compliance Analyst
Colonial Life & Accident Insurance Company	Product Director
Combined Insurance Company of America	Sr. Staff Actuary
Competiscan	CEO and Founder
Conning Research & Consulting	Vice President
Country Life Insurance Co.	Attorney
	Attorney
Crump Group, Inc	Executive Vice President
Crump Life Insurance Svcs.	VP, Life Product Mgt
CSC	Director
	Principal Business Consultant
	Sr. Account Executive
	Vice President, Marketing
	Director, Insurance Practice
	EVP
Dell	Account Executive
	Client Executive
	Sales
	Sales Exec
	Sales Exec
	Insurance Strategy Leader
	Insurance Strategy Leader
	Marketing Coordinator
Deloitte Consulting LLP	Principal
	Principal
	Sr Manager
Dept of Veterans Affairs	Insurance Supervisor
Dept of Veterans Affairs	Insurance Supervisor
Disability Management Services, Inc.	Vice President
DMi Partners	Business Development

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Business Name	Job Title
	Business Development
	Director of Affiliate Marketing
DRIASI	Executive Vice President
Drinker Biddle & Reath LLP	Associate
	Partner
	Partner
DTCC	Director
EIHI	CLO, CCO
Empire Life	Director, Retail Risk Product Marketing and Director
Equifax	Business Development/Insurance
EquiTrust Life Insurance Company	Annuity Product Mgmt VP
Erie Family Life Insurance Company	Vice President Underwriting & Operations
Europ Assistance USA Inc.	Director of Account Management
	Director of Business Development
	Director of Strategic Account Management
ExamOne	not given
Farm Bureau Life Ins. Co. of Michigan	VP of Policyholder Services, Life and Property Casualty
FAST	Chief Operating Officer
Feinberg Consulting	Consultant
Financial Literacy Group	President & CEO
First Consulting & Admin.	Consultant
First Empire Securities	Vice President - Fixed Income Securities
	Vice President - Insurance Client Relations
Foresters	AVP, US Producer Services
	Senior Product Manager
	Team Leader
Fubon Life Insurance Co., Ltd.	Deputy Project Manager
	Sr. Specialist
Gen Re LifeHealth	Actuary
	Vice President
Generali USA Life Reassurance Co.	Vice President, Marketing Actuary
Genpact	Vice President
Genworth Financial	SVP, Life Products
	SVP, R&P Marketing
	VP, Life Product Development
Gerber Life Insurance Co.	Vice President
Gleaner Life Insurance Co.	Director - Risk Mgmt
GR-NEAM	VP, New Business Development
Guardian Life	Executive Vice President, Individual Life & Disability
	Vice President, Government Relations
	Vice President
Hannover Life Re	AVP, Marketing
	Vice President & Actuary
Hartford Financial Services Group	VP, Assist Gen Counsel, Deputy Director of Gov Affairs
Hartford Life	Asst Vice President and Director, Life Underwriting
	President & COO
Hartford Life, Inc.	EVP, Individual Life
	Director General
HMH Consulting	Principal
IBM	Global Insurance Industry Executive
	Sales Director
IIOS	Business Development Executive
	Head of Sales
Illinois Mutual	Vice President, Sales

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Industrial Alliance	Vice-President, Marketing, Individual Insurance and Annuities
ING	Actuary Chief Underwriter Head of Life Customer Service Head of Accumulation Products Head of Market Intelligence Senior Vice President, Head of Business Development
Insurance Technologies	SVP Corporate Development Vice President of Sales
Internal Revenue Service	Actuary
iPipeline	Director of Sales
John Hancock Life Insurance	Director
Knights of Columbus	Deputy General Counsel and Senior Vice President
Knights of Columbus	EVP, Chief Operating Officer (Insurance)
Lafayette Life Insurance Company	Actuary - Financial Reporting & Planning
Leaders Life Insurance	Director of Operations President & COO
LexisNexis	Account Manager
Liberty Mutual	Manager, Policyholder Services Sr. Customer Service Specialist
LIFE Foundation	Speaker
Life Insurance Settlement Association	Director of Government Affairs Executive Director
Life Insurers Council	Executive Director
LIMRA	Associate Research Consultant Associate Research Director Client Relationship Director Conference Consultant Corporate Vice President Director of Multi-Media Director, Conference Services Director, Public Relations Director, Regulatory Services Manager, Individual Product Research Research Actuary Sales & Marketing Consultant Senior Conference Coordinator Technical Specialist VP & Director, Technology in Marketing and Dist. Research SVP, Member Benefits
Lincoln Financial Group	AVP, Fixed Life Product Leader Consultant Vice President, Strategy
LOMA	Associate, Information Management AVP Member Solutions AVP-Member Solutions Editor, Resource LOMA Member Solutions Meeting Planner Meeting Planner Senior Associate
M&O Marketing, Inc.	Life Marketing Director
MajescoMastek	SVP

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Marsh, Inc.	Managing Director
MassMutual	AVP Competitive Insight & Positioning
	AVP, Compliance
	Vice President & Actuary
	Strategy Associate
	Vice President
McCamish Systems	Principal
	Sr. Business Development Manager
	Sr. Business Development Manager
MIB Group, Inc.	VP and CFO
Milliman	Consulting Actuary
	Director of Sales, Eastern Region
Minnesota Life	Director
	VP-Life New Business
Modern Woodmen of America	Chief Actuary
	Product Research Analyst
Monaghan, Tilghman & Hoyle	Principal
Montgomery Financial Group	President
MTL Insurance Company	Assistant Actuary
NAIC	CEO
National Life Group	Sr. Project Manager
National Underwriter	Senior Editor
Nationwide	AVP, Business Development
Navagate, Inc.	Director of Global Marketing
	SVP, Client Solutions
New York Life	Actuary
	Assistant Vice President
	Associate Actuary
	AVP Marketing and Communications
	Chairman
	Corp Vice President
	SVP
	Chairman
NewRiver, Inc.	Marketing Manager
	Product Manager
	Sales Director
Nippon Life	Manager
North American Life & Health	Direct Insurance Business Leader
North American Training Group	President/CEO
Northwestern Mutual	Assistant Director
	Assistant Director - Life Product Development
	Director
	Director - Variable Life Product
	Field Director/Financial Advisor
	Vice President
Novarica	Director
	Principal
	Research Principal
Ohio National Financial Services	Director Customer Service
	Director, New Business
	Manager, Life and DI Policy Services
	Sr. Vice Pres., Life Product Management
	Supervisor, Life Customer Service
Old Mutual	Manager, Project Management

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	Senior Legal Adviser
	Senior Legal Adviser
	VP Product Development
OneAmerica	Chief Marketing Officer
	Vice President, Marketing
Optimum Re Insurance Company	Senior Actuarial Analyst
Oracle	Senior Director, Global Insurance Strategy
Pacific Life Insurance Company	Product Design Actuary
Patni Americas Inc	Account Director
Patriot Life Ins. Co.	Senior Vice President & COO
Penn Mutual	AVP, Distribution Financials
	Vice President, Product Development
	Vice President, Product Management
	VP Producer & Client Services
Pfeifer Advisory LLC	President
Phoenix Life Insurance Company	AVP & Associate Actuary
	Underwriting Director
Physicians Mutual Insurance Company	Vice President, Life Products
Pinpoint Global	Director of Business Development
Principal Financial Group	Director - Nonqualified
	National Consultant
Protective Life	Vice President, Marketing
Prudential	Sr. Vice President
	VP & Chief Actuary, Individual Life
	VP, Marketing Analysis
	Director
	Director
	Director - Product Strategy
	Vice President
Prudential of Korea	Vice President
ReMark North America	President
RGA	Associate Actuary
	Vice President
	Vice President & Senior Actuary
	AVP Development and Research
	not given
RiverSource Life Insurance Company	Vice President, Insurance Marketing
Robert E. Nolan Company	EVP
	Executive Director
	Executive Director
Royal Neighbors of America	Chief Operating Officer
Royce Carlton, Inc.	Business & Economics Correspondent
Sagemark Consulting	Advisor
Sagicor Financial Corporation	Group Chief Operating Officer
Samsung Life Insurance	Director
	Senior Manager
Sapiens	VP Sales, Sapiens Americas
SCOR Global Life	Regional VP, Marketing
se ²	CEO
	Director, New Business
	VP, Client Solutions
Securian	Second VP, Securian Retirement
	Manager, Life Promotions & Marketing Systems
Senior Market Advisor Magazine	Managing Editor

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Shelter Insurance	Director of Life Operations
SNL Financial	Senior Industry Editor
	Senior Product Manager
	Manager
Society of Actuaries	CE Manager
	Managing Director
Sony Life Insurance Co., Ltd.	Executive Vice President
Southern Farm Bureau Life Ins.	Vice President Product Development
Standard & Poor's	Senior Marketing Manager
	Business Development Specialist
	Business Development Specialist
Standard Life	Actuarial Assistant
	Pricing Actuary
State Farm Insurance Co.	Actuary
	Agency Consultant
	Assistant Vice President
	Director
	Director, Annuities and Group Life
	Investment Team Manager
	Manager
	Program Director - Analytics
Sumitomo Life Insurance	Senior Manager
Summit Business Media	Acquisitions Editor
Sun Life Financial	AVP
	VP, Client Relationships & Business Development
SunGard	National Director of Sales
	Sales Executive
Swiss Re	Vice President
Symetra Financial	AVP Client Services
TATA Consultancy Services	Strategic Relationship Director
	Head of Sales, Insurance - North America
TD Life	Director, Government and Industry Relations
Teachers Life Insurance Society (Fraternal)	Business Development MSR
	Individual Insurance MSR
Tenn Farmers Life Ins. Co.	Chief Operating Officer
Texas Life Insurance Company	Director
The Baltimore Life Companies	VP, Corporate Marketing, Branding & Communications
Thredgold Economic Associates	President
Thrivent Financial for Lutherans	Director, Protection Product Management
	Director, Research and Insights
	VP Financial Consulting Group
TIAA-CREF	VP, Ins. & ATA Products
Tower Australia Limited	Senior Product Manager
	Consulting Actuary
	Senior Consultant
Transamerica Reinsurance	2nc VP
	Research Actuary
	Senior Vice President
UNIFI Companies	Product Research Analyst
Union Labor Life	AVP & Actuary
Union Privilege	Program Manager
Universal Conversion Technologies	Founder and CEO
	Marketing and Business Development
	Marketing and Business Development

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	President
University of Illinois at Chicago	Doctoral Candidate
Univita	Senior Account Manager
USA Tax & Insurance Services, Inc.	COO
USAA	Competitive Intelligence Analyst
	Principal Underwriter
USAA Life Insurance Company	Senior Associate Actuary
UTG	Chief Administrative Officer
	Claims Supervisor
	Vice President
Vertafore	Account Executive
	Account Executive
Wells Fargo Insurance Services	Product Manager
Western & Southern Financial Group	Assistant VP & Director, Life Products
	AVP
	Director, Product Development & Implementation
	Senior VP & Chief Actuary
	SVP, Product Mgmt
	Marketing Officer
Woman's Life Insurance Society	Actuary
Woodmen of the World	Product Coordinator
	Product Specialist
Xpertdoc Technologies Inc.	President
Zurich Insurance Company	Head of IFA / Broker Global Life
	New Market Development